

## Sales Professionals!

## <u> Arrow Uniform - Delivering Your Total Image for over 75 Years!</u>

Are you tired if working for a company with limited earning potential, or stuck in a career that doesn't give you the advanced opportunities you need to wake up motivated to be the best? Look no further, Arrow Uniform is looking for career oriented individuals to join the best sales force in the industry.

Family owned and operated, Arrow Uniform has become the Midwest's leader in uniform rental and corporate apparel programs. Our cutting edge technology and one stop shop sales approach has provided another year of record breaking sales. As we continue to grow, so does our need for image driven, professional and determined Account Executives.

Arrow Uniform Services provides clothing and related services for more than 18,000 customers across the Midwest in virtually every industry, served from over 14 facilities. From design and manufacturing of garments to cleaning and delivery services, Arrow Uniform consults with each client on both a local and a national level to create and maintain the perfect image, promoting teamwork and establishing professional identity. We also have the most expansive line of corporate apparel and custom image programs the industry has to offer, including on-line services, custom websites, custom manufacturing, on site logo services and dedicated customer support.

We are seeking enthusiastic high energy professionals who are ready to take their career to the next level. Are you a sales "hunter"? If so, this is a lucrative business opportunity you don't want to miss. As an Outside Sales Executive you will have an assigned geographic territory where you will be responsible for executing a sales plan by prospecting new business, maintaining a book of current direct purchase customers, gathering information about customer needs, presenting custom solutions, maintaining an extensive database and closing the sale.

## **Summary of Benefits Offered:**

- A Defined Protected Territory
- SalesForce.com
- Lap Top and Cell Phone with Data plan
- Car Allowance
- Mileage Reimbursement
- Expense Account
- Competitive Base Salary
- Commissions
- Quarterly Bonuses
- Benefits: Medical, Dental, 401(k)
- Comprehensive Sales Training
- Full Sales Support Provided
- Income Potential Is Unlimited!

## Qualifications

- Valid Drivers License
- Excellent Computer Skills
  - Microsoft Word, Excel, Outlook and Powerpoint
- Preferred Experience using a CRM system
- Professional Appearance
- Ability to effectively communicate
- 2-3 years outside sales experience
- Bachelors Degreed or Equivalent Preferred

Please send resumes to:
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Fax (313) 299-5089

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